

# ASNL Board of Directors' Quarterly Report to Members (Q2: July 1 – Sept 30, 2017)

## December 11, 2017

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The ASNL Board of Directors is pleased to provide the membership and stakeholders with an update on the board's activities and accomplishments. As can be seen, the board is working diligently on a number of different initiatives, all of which will help lay a secure, professional foundation for the future.

*The ASNL board operates as a policy board. This means the board sets policy, management implements the policy and the board provides oversight of management's implementation. Management is responsible for daily operations.*

Below are highlights of the board's ongoing activities:

### Part 1: Current Activities of the Board

Activity	Scheduled Completion	Completed	In Progress	Not Started
<b>Monitoring of Annual Plan</b> Delivery (on a quarterly basis)	Ongoing		X	
<b>Governance</b> Review	Fall 2018		X	
<b>Chapter Agreement</b> Review	Spring 2018		X	
<b>Operational Review</b> of Program/Service offerings by H&CS and CSSD (government)	Spring 2018		X	
<b>Renovation/Expansion</b> of Onsite Facilities, Shamrock Farm	Fall 2019			X

### Part 2: Report on Operations

During the Q2 period (July 1 to Sept 30, 2017) ASNL provided services to

- Programs provided **3,650** programming hours to **181** participants; during the quarter;
- Outreach initiatives totalled **464** hours and impacted more than **978** people in **6** 'hub centers'
- Operated with **47** staff by "headcount" (includes seasonal employees);
- Included **13** persons with ASD (3 permanent + 10 seasonal);

### Part 3: Financial Summary for the Six Months ended Sept 30, 2017

Below is a summary of the statement of operations for the organization for the six months ending Sept 30, 2017; Budget; and the six months ended Sept 30, 2016.

	Six months ended Sept 30, 2017 (Actual)	Budget	Six months ended Sept 30, 2016	Notes
Grants and Program Revenue	789,993	994,233	700,125	[a]
Funds Raised Net of Costs	112,724	119,750	177,132	[b]
Pantry Net Contribution	12,239	14,999	21,327	
Good Roots Gardening Contribution	(18,709)	(14,159)	N/A	[c]
<b>Total Resources</b>	<b>896,247</b>	<b>1,114,823</b>	<b>898,585</b>	<b>[d]</b>
Programming Costs and Salaries	(671,026)	(779,966)	(674,883)	[e]
Administrative Expenses	(52,275)	(83,248)	(87,098)	
Depreciation	-	-	-	
<b>Total Expenditures</b>	<b>(723,301)</b>	<b>(863,214)</b>	<b>(761,980)</b>	
<b>Surplus / (Deficit)</b>	<b>172,946</b>	<b>265,768</b>	<b>136,605</b>	

ASNL net surplus is currently running behind budget by \$92,822; this is because budgeted government Core and AES grants arrived 'after' Q2 ended. ASNL is under budget on all programs and has spent nearly \$20,000 less on Advocacy. Revenue and fundraising continues to track behind budget.

[a] Grants and program revenue continue as per budget. Variance above is related to late receipt of \$274,000 grant.

[b] Fundraising continues to track behind budget. This can be attributed to the economic climate of the Province. In addition, the Gala was moved from Q1 to Q3 (next reporting period).

[c] Second social enterprise, Good Roots Gardening, began in spring of 2017. Deficits are expected in Years 1-2.

[d] The reduction in the 'available' resources result from the late receipt of grant from government (arrived after period).

[e] Overall programming costs and salaries are tracking 'below' budget by \$61,694. Raises that were budgeted for full year only began in Quarter 2. Management and FARM committee will continue to monitor expenditures closely.

*Note while this information is unaudited and slight changes are expected when compiling the annual financial statements to be presented at AGM 2018, the board believes it is a reasonable approximation of our financial performance.*

The financial position of the society continues to be strong, ensuring we can deliver on our mandate. We are monitoring closely because of economic developments/challenges these past two years.

The ASNL Board is pleased to provide this information to members and the community. Should you have questions or concerns, please let us know.

Respectfully,

Kim Maher, President

ASNL

On behalf of the Board of Directors